

2011 ESOP Executive Compensation Survey Results: Customization Instructions

The custom report provides executive compensation data on how ESOP companies are compensating executives, by the factors listed below. You can choose to narrow the data by as many or few of these factors as you would like, but keep in mind that narrowing the criteria reduces the number of comparison companies.

The database has 341 companies total. The column on the right shows how many companies are in each sub-category. The column on the left is for customizing your results. Check the categories that you wish to include in the analysis. Leave the entire category blank if you do not want to customize your results based on that factor. For example, the chart below would result in a custom report for manufacturing companies with over \$50 million in revenue.

Contact Camille Kerr at ckerr@nceo.org or 510-208-1310 with questions or to customize over the phone.

Employees	#
100 or fewer	136
101 to 500	155
501 to 1,000	30
More than 1,000	20
Industry	
Construction	42
Consulting/Professional Services	31
Engineering/Architecture	41
Finance/Insurance/Real Estate	17
Health Care	9
Manufacturing	92
Retail	22
Transportation	6
Technology	26
Wholesale	47
Other	8
Region	
Midwest	148
West	52
Mountains / Plains	44
Northeast	43
Mid-Atlantic / Southeast	54
Revenue	
Up to \$10 million	72
More than \$10 million, up to \$50 million	146
More than \$50 million, up to \$200 million	87
\$200 million or more	36
Percent ESOP	
1-49%	73
50-99%	46
100%	222
Pre-Tax Profits	
Negative	29
0-10%	208
11-20%	78
21% or higher	23
S or C Corporation	
S corporation	283
C corporation	52